

Situational Leadership®: Building Leaders

In-Person Instructor-Led Workshop Agenda

| DURATION | SECTION |
|----------------------------|--------------------------------------------------|
| 20 minutes | Program Introduction |
| 30 minutes | Success and Engagement |
| 5 minutes | Definitions of Key Terms |
| 35 minutes | Introduction to the Situational Leadership Model |
| 35 minutes | Step 1: Identify the Specific Task |
| 1 hour, 45 minutes | Step 2: Assess Current Performance Readiness |
| 1 hour, 25 minutes | Step 3: Match and Communicate Leader Response |
| 30 minutes | Reviewing LEAD Results |
| 25 minutes | Activity: Match/Mismatch |
| 1 hour, 10 minutes | Step 4: Manage the Movement |
| 15 minutes | Activity: Reentry and FeedForward |
| 7 hours, 35 minutes | Total Program Time |

In-Person Participant Materials:

1. Participant Workbook
2. Situational Leadership® Model Pocket Card
3. Situational Leadership® Model Handout
4. LEAD Self/Other Assessment
5. LEAD Summary Profile
6. Participant Certificate

Situational Leadership®: Building Leaders

Virtual Instructor-Led Workshop Agenda

Day 1

| DURATION | SECTION |
|------------|------------------------------------|
| 60 minutes | Session 1: Leadership Concepts |
| 60 minutes | Session 2: Model Overview |
| 10 minutes | Case Study Part 1 |
| 60 minutes | Session 3: Ability and Willingness |

Day 2

| DURATION | SECTION |
|----------------|---------------------------------------|
| 60 minutes | Session 4: Performance Readiness |
| 10 minutes | Case Study Part 2 |
| 90 minutes | Session 5: Leadership Styles |
| 60 minutes | Session 6: Development and Regression |
| 10 minutes | Case Study Part 3 |
| 7 hours | Total Program Time |

Virtual Participant Materials:

1. Participant Handouts
2. Reference Materials
3. LEAD Summary Profile
4. Three-Part Case Study
5. Participant Certificate